

**21. DISCUSS AND POSSIBLY TAKE ACTION ON APPROVING THE ARPA-MOU'S  
FOR THE FLOCK LICENSE READER.**

Commissioner Foley made a motion, seconded by Commissioner Workman to table this agenda item.

**MOTION CARRIED; ITEM TABLED.**

**(COPY FOLLOWS)**

**Tammy Sanders**

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**From:** Byron Ryder  
**Sent:** Thursday, November 07, 2024 2:46 PM  
**To:** Tammy Sanders  
**Subject:** FW: Flock Safety -- Location Flexible LPR Falcon FLOCK Quote

**From:** Joseph Napolitano <joseph.napolitano@flocksafety.com>  
**Sent:** Thursday, October 31, 2024 2:32 PM  
**To:** Byron Ryder <byron.ryder@co.leon.tx.us>  
**Subject:** Re: Flock Safety -- Location Flexible LPR Falcon FLOCK Quote

| Item                                    | Description                  | Unit Price | Quantity | Total Price |
|-----------------------------------------|------------------------------|------------|----------|-------------|
| Stationary LPR Camera - Falcon Standard | Annual License & Service Fee | \$3,000    | 1 camera | \$3,000     |
| Installation Fee                        | Waived                       | -          | -        | \$0         |
| Grand Total                             |                              |            |          | \$3,000     |

On Thu, Oct 31, 2024 at 7:47 AM Byron Ryder <byron.ryder@co.leon.tx.us> wrote:

Thanks for this info. The last option will be \$3000/year and \$2050 one time charge . If we do it along with the others will there still be the \$2050 charge?? Thanks Judge Ryder

**From:** Joseph Napolitano <joseph.napolitano@flocksafety.com>  
**Sent:** Wednesday, October 30, 2024 4:10 PM  
**To:** Byron Ryder <byron.ryder@co.leon.tx.us>  
**Subject:** Flock Safety -- Location Flexible LPR Falcon FLOCK Quote

Judge,

We have a few options available. I attached an overview which provides this table and more details. Below is pricing :

| Product                        | Price                        | Details                                                                                                                        |
|--------------------------------|------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| Falcon Flex LPR                | \$3,500 per camera, per year | Portable camera, requires charging, easy to clamp anywhere.                                                                    |
| Solar Power Flex LPR Bundle    | \$5,000 per camera, per year | Sold in bundles of 5 cameras only. Fully portable and solar-powered. Bundle cost: \$25,000 per year.                           |
| Standard Stationary LPR Camera | \$3,000 per camera, per year | Requires one-time installation fee:<br>- \$1,250 (TxDOT road)<br>- \$150 (existing infrastructure)<br>- \$650 (non-TxDOT road) |

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Let me know if you have any questions or need further details!

Best,

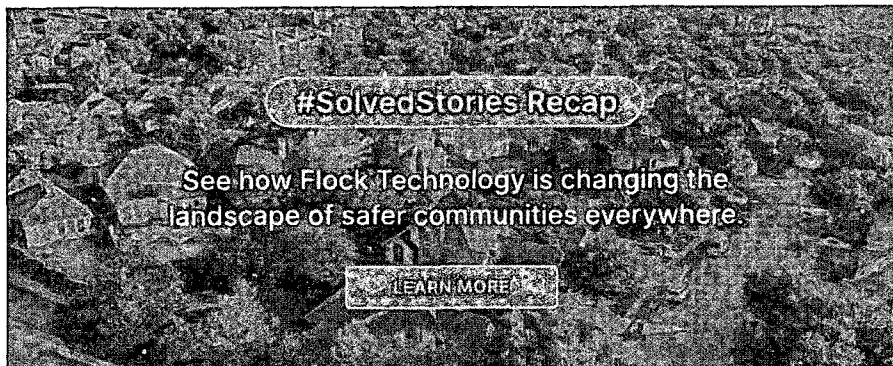
**Joseph Napolitano**

Territory Sales Manager, Local Markets



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**flock safety**



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- Joe @ Flock, 941.224.8556